

Golden Friend Corp (4506 TT)

TAIWAN EXCELLENCE AWARD 2022

Figure 1: GFC President Ben Yu receives the Silver Award of TAIWAN EXCELLENCE 2022



Figure 2: Wall of Honor: winners of TAIWAN EXCELLENCE SILVER AWARD 2022



Figure 3: IPR Monitoring Scores, 2017 ~ 3Q21

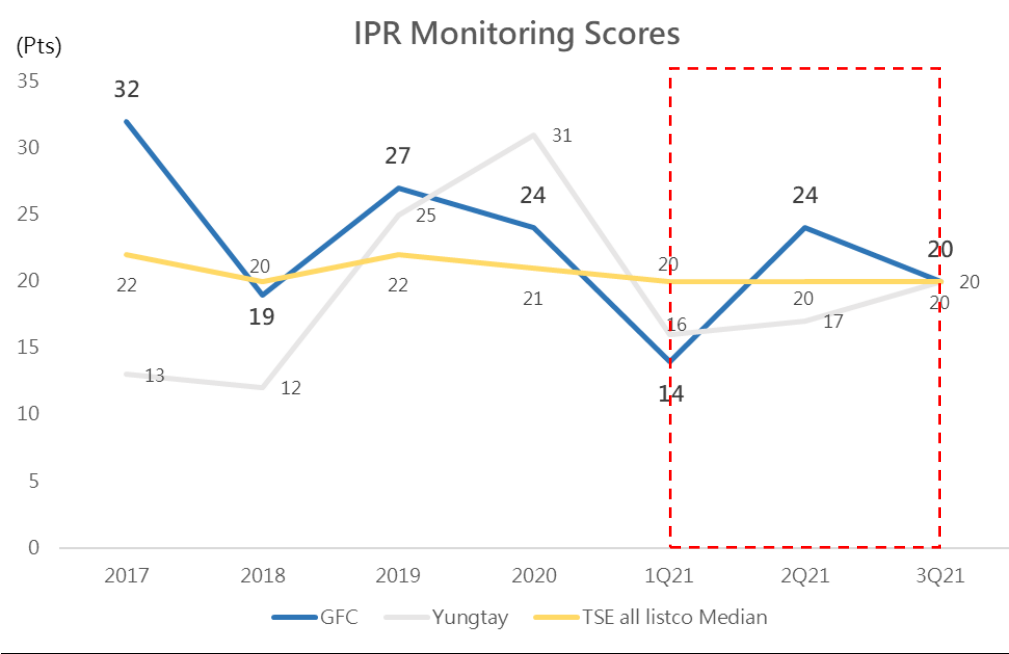


Figure 4: Income Statement

(TWD mn)	2016	2017	2018	2019	2020	9M21
Revenue	4,192	4,283	4,249	4,280	4,393	3,344
COGS	(2,947)	(2,986)	(2,993)	(2,992)	(3,077)	(2,280)
Gross Profit	1,245	1,297	1,256	1,288	1,317	1,063
Operating Expenses	(515)	(528)	(516)	(491)	(482)	(405)
Selling Exps	(137)	(141)	(136)	(129)	(125)	(101)
Administrative Exps	(340)	(350)	(332)	(330)	(346)	(281)
R&D Exps	(37)	(36)	(36)	(43)	(38)	(29)
Other Operating Exps	0	0	(13)	11	27	5
Operating Profit	731	769	740	797	834	658
Other Non-operating Income	2	212	28	36	40	65
Net Interest Exps	(2)	1	3	6	7	(1)
FX Gain/(Loss)	(17)	(1)	2	(3)	2	0
Income from Equity Method	14	6	(0)	3	7	5
Other Non-op Income	7	206	23	30	25	61
Pre-tax Income	733	981	768	833	875	723
Income Tax Expenses	(109)	(151)	(125)	(154)	(149)	(138)
Minority Interest	0	0	(0)	0	(0)	0
Discontinued Operations	0	0	0	0	0	0
Net Income to Parent	624	831	643	679	726	584
EPS (TWD)	3.17	4.40	3.63	3.84	4.10	3.30
Shares (mn)	197	177	177	177	177	177

Figure 5: Balance Sheet

(TWD mn)	2016	2017	2018	2019	2020	9M21
Cash and Cash Equivalents	877	989	1,024	1,279	1,510	1,706
Short-term Investment	625	474	351	465	622	532
AR&NR	965	916	904	845	952	1,097
Inventories	859	828	2,050	1,720	1,804	2,008
Other Current Assets	182	203	64	134	92	76
Total Current Assets	3,507	3,410	4,393	4,443	4,980	5,418
PPE	1,041	1,012	1,109	1,094	1,076	1,152
Long-term Investment	82	81	62	82	52	77
Other Non-current Assets	1,578	1,543	1,496	1,559	1,605	1,447
Total Assets	6,209	6,045	7,060	7,177	7,713	8,093
Short-term Borrowings	223	46	0	0	100	200
AP& NP& Accruals	798	876	785	820	898	851
Other Current Liabilities	959	839	2,030	1,964	2,189	2,516
Total Current Liabilities	1,980	1,761	2,815	2,784	3,187	3,567
Long-term Borrowings	0	0	0	0	0	0
Other Non-current Liabilities	506	348	207	143	69	33
Total Liabilities	2,486	2,109	3,022	2,927	3,256	3,600
Equity	3,722	3,936	4,038	4,250	4,457	4,493
Total Liabilities and Equity	6,209	6,045	7,060	7,177	7,713	8,093

Figure 6: Cash Flow Statement

(TWD mn)	2016	2017	2018	2019	2020	9M21
Total Operating Cash flow	363	478	569	940	795	507
Net Income	624	831	643	679	726	584
Depreciation & Amortization	49	49	47	63	65	49
Change in WC	(311)	(341)	(105)	212	45	(56)
Other Operating Cash Flow	2	(61)	(15)	(14)	(41)	(71)
Total Investing Cash flow	115	448	62	(213)	(177)	133
CAPX (net)	(46)	232	(42)	(27)	(24)	(81)
Change in Long-term Investments	168	155	132	(123)	(129)	62
Other Investing Cash flow	(7)	61	(28)	(63)	(23)	152
Total Financing Cash flow	(395)	(806)	(594)	(471)	(389)	(440)
Issuance/(Buyback) of Shares	0	(197)	0	0	0	0
Cash Dividend Paid	(334)	(433)	(549)	(460)	(478)	(531)
Change in Total Debt	(61)	(177)	(46)	0	100	100
Other Financing Cash flow	0	0	1	(11)	(11)	(9)
Total Cash Flow	83	120	37	256	229	200
FX	(1)	(7)	(2)	(1)	2	(4)
Total Change in Cash	83	113	35	255	231	196

Figure 7: Financial Ratios

	2016	2017	2018	2019	2020	9M21
Gross Margin (%)	29.7	30.3	29.6	30.1	30.0	31.8
EBITDA Margin (%)	18.8	29.0	19.8	21.6	22.2	25.1
Operating Margin (%)	17.4	18.0	17.4	18.6	19.0	19.7
Net Margin to Common (%)	14.9	19.4	15.1	15.9	16.5	17.5
Sales y-y Growth (%)	3.2	2.2	(0.8)	0.7	2.6	(0.3)
EBITDA y-y Growth (%)	22.5	57.9	(32.4)	10.3	5.1	11.4
Operating Income y-y Growth (%)	26.2	5.3	(3.7)	7.7	4.6	0.4
Net Income y-y Growth (%)	28.2	33.2	(22.6)	5.7	6.8	2.6
ROE (%)	17.4	21.7	16.1	16.4	16.7	17.7
ROA (%)	9.6	13.6	9.8	9.5	9.7	10.1
Accounts Receivable Turnover Days	92.8	76.9	75.8	72.9	73.3	82.1
Inventory Turnover Days	111.4	103.1	175.5	230.0	209.0	228.2
Accounts Payable Turnover Days	46.0	43.5	43.4	39.8	41.3	43.6
Cash Conversion Cycle Days	158.2	136.5	207.9	263.0	241.0	266.7
Fixed Asset Turnover (x)	3.9	4.2	4.0	3.9	4.1	4.0
Net Debt/(Cash) to Equity (%)	(17.6)	(24.0)	(25.4)	(30.1)	(31.6)	(33.5)
Interest Coverage Ratio (x)	130.3	274.2	712.7	2,008.9	1,549.1	1,102.7
PER (x)	9.4	12.4	13.1	13.2	11.7	13.3
PBR (x)	1.9	2.5	2.5	2.6	2.3	2.7
EV/EBITDA (x)	7.9	7.2	10.8	10.4	9.0	9.5
Cash Dividend Yield (%)	6.3	5.6	4.6	4.4	5.2	4.4

For more information, please contact us at info@ipradvisors.com